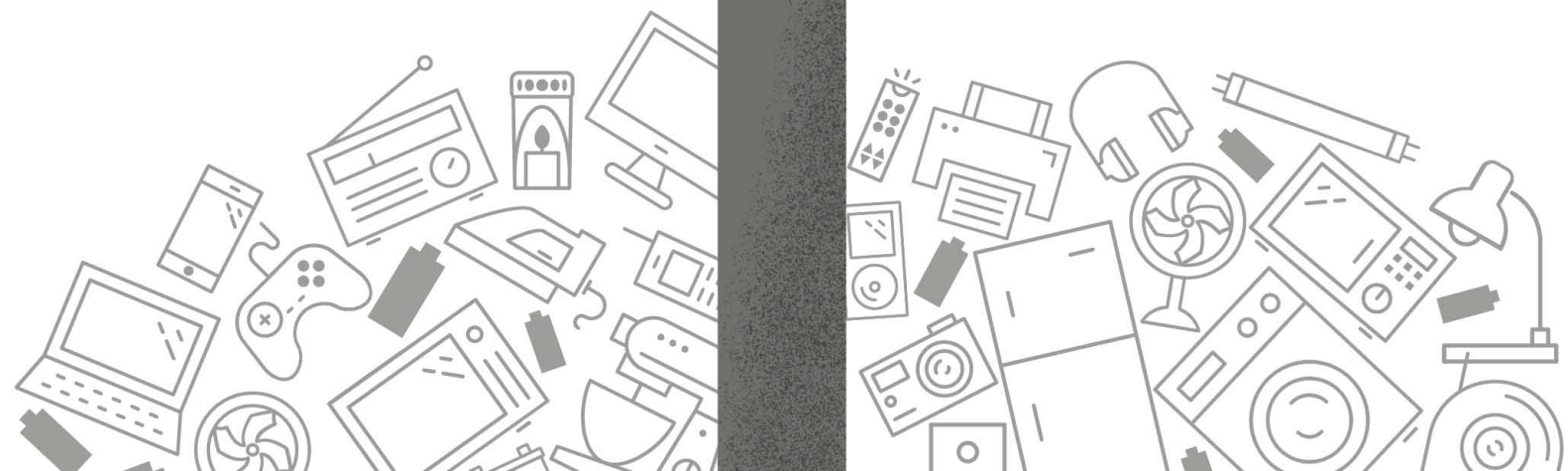




Management of waste electrical and electronic equipment,
waste portable batteries and accumulators,
as well as waste grave candles in Slovenia.



Annual Report of ZEOS **2019**



Welcome

to the ZEOS Annual Report for the year 2019!

The central graphic element, which determines this year's design is a target because, in 2019, ZEOS strategically focused its operation on achieving the e-waste collection target set by the European Union for the year 2021. Another target, which the company aims for every year, is meeting all legal objectives imposed by the national legislation in behalf of participants of ZEOS collective schemes for e-waste, waste batteries and waste grave candles management. There are targets for the company's communications with local communities, through which ZEOS strives to change people's habits in e-waste handling. There are targets for interactions with all the participants and partners in the e-waste management process, as well as the company's economic and business targets! Everything revolves around targets!

And where is ZEOS's tree in all this? Don't worry; we haven't forgotten it. It is hidden in the target, its green branches and leaves signalling its health and growth as it reaches the fourteen-year mark. And just as the tree branches, our environment is also growing greener and healthier as the result of our efforts! And this is our key target and our main goal: to preserve nature and make sure our children can live and enjoy their lives in a green and healthy environment.



LIST OF ABBREVIATIONS

WEEE	- waste electrical and electronic equipment/e-waste
EEE	- electrical and electronic equipment
WBA	- waste batteries and accumulators
WGC	- waste grave candles
LHA	- large household appliances
C&F	- cooling and freezing appliances
TV	- TV sets and monitors
SA	- small appliances
WL	- waste lamps
PPS	- providers of public services
EPR	- extended producer responsibility

In Ljubljana, May 8th, 2020
Emil Šehić, M.Sc.

Printed on environmentally friendly paper.



ELEMENTAL
CHLORINE
FREE
GUARANTEED



HIGHLIGHTS

THE EUROPEAN TARGET OBLIGES!



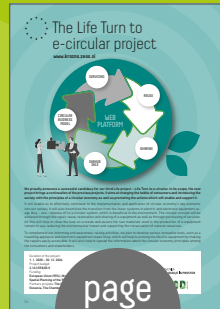
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MANAGEMENT OF E-WASTE



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THE LIFE TURN TO E-CIRCULAR PROJECT



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MEETING THE EXTENDER PRODUCER RESPONSIBILITY OBLIGATIONS



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Dear stakeholders



The ZEOS company manages joint schemes for WEEE, waste batteries and waste grave candles, fulfilling all the legal obligations in behalf of producers, acquirers and importers of electrical and electronic equipment, batteries, and grave candles. In doing so, we rely on our mission. Besides efficient scheme management, optimisation of waste management processes and long-term and effective fulfilment of all legal obligations, it also obliges us to environment protection and conservation. Therefore, we establish and manage processes, which will ensure both long-term and cost-efficient meeting of legal objectives and environmental standards.

We are aware that the cost-efficiency of waste management correlates with fluctuations of the prices for the secondary raw materials, which can be retrieved from WEEE. We have successfully adjusted to this and have so far managed to react to every change and fluctuation adequately and on time. To influence the necessary legislative amendments proved to be a much more difficult task. Yet the amendments are urgent and necessary to assure long term stability and cost-efficiency of waste management processes for both waste management providers and liable persons subject to extender producer responsibility (EPR).

In May 2019 draft amendments to the Environmental Act were published by the Ministry of environment and spatial planning of the Republic of Slovenia. Regarding the EPR, these amendments brought quite a lot of new challenges, affecting the structure of EPR organisations as well as their operation. The amendments emphasise the responsibility of producers even further and at the same time hint at directions, which will make producers fully responsible for all costs for the management of waste, which derived from their products placed on the market.

As an administrator of a joint scheme for waste management, subject to EPR, the ZEOS company will actively pursue the establishment and implementation of such legislation, which will enable liable persons to fulfil their obligations in an equal and cost-efficient manner.

In the year 2019, we continued the project activities aimed at raising the awareness of Slovenian households about the necessity of proper e-waste handling. We have encouraged e-waste drop-offs through our new collection networks, consisting of street containers, green corners, and a mobile collecting unit, which enables convenient e-waste drop-offs in suburban and rural communities. Of the numerous campaigns, I wish to mention one especially: a battery collecting event in the Municipality of Ljubljana, held on October 14th, the International E-Waste Day. It proved a tremendous success with extensive media coverage, confirming that our constant efforts to educate the general public and raise awareness about WEEE are paying off and that our events and campaigns are well planned and successfully executed.

We have also been successful in submitting yet another project to the European Commission. Our third Life project promoting circular economy will run for five years. It will be co-funded (75%) by the European Commission and the Ministry of Environment and Spatial Planning of the Republic of Slovenia.

In general, the year 2019, was a stable year. The collected quantities have equalled the 2018 levels; the treatment and processing providers have not faced any major technical problems; generating of waste was in accordance with our plans and projections. The reliable and stable collection network, which we have established, will enable us to reach even more ambitious goals in the future.

In the year 2020, our attention will be focused on higher e-waste collecting rate. In the year 2021, the WEEE collection target will be increased from 41% to 65% regarding the quantity of EEE placed on the market in Slovenia. To reach it, we will intensify our educational and awareness-raising activities within the Life E-waste Governance project, which is also co-funded by the European Commission and the Ministry of Environment and Spatial Planning.

Please find more information and the results of our 2019 operation in this report. I kindly invite you to read it. In behalf of all the employees and partners of the ZEOS company, I wish to express our thank and gratitude for your trust and cooperation. Without it, our goals in e-waste, waste batteries, and waste grave candles management would have been very hard to reach!

Emil Šehić, M.Sc., Director

THE YEAR 2019 IN BRIEF

za 4.3%
exceeding the legal objective for WEEE collection

9,203,483 kg
of WEEE collected and accepted

115,446 kg
of waste batteries collected and accepted

246,595 kg
of waste grave candles collected and accepted

EU standards
for WEEE management in the process
of implementation

100
collecting and awareness-raising
campaigns and events

1,827
WEEE and waste batteries
drop-off locations

700
articles and reports published in the media

406
participants of the
WEEE management scheme

186
participants of the
WBA management scheme

7
participants of the
WGC management scheme

second
Life Project in progress

third
Life Project confirmed

second
International WEEE Day

13 years of
operating the
largest WEEE
management
scheme in
Slovenia



The ZEOS company management



BUSINESS COUNCIL OF ZEOS

Avtera, d.o.o.

member: **Grega Vrhovnik**,
president of Business Council
deputy: **Zvonko Minov**

BSH Hišni aparati, d.o.o. Nazarje

member: **Tomaž Mihelič**
deputy: **Damjan Zbačnik**

Ekosij, d.o.o.

member: **Mihael Garibaldi**
deputy: **Gregor Kosec**

Electrolux, d.o.o. Zagreb

member: **Slaven Matijević**
deputy: **Damir Benček**

Gorenje, d.o.o.

member: **Marina Borkovič**
deputy: **Marijan Penšek**

Mercator, d.d.

member: **Božo Virant**
deputy: /

Mikropis holding, d.o.o. Žalec

member: **Janez Uplaznik**
deputy: **Stane Baša**

ZEOS is a non-profit organisation, which provides a cost-efficient meeting of all legal obligations on behalf of WEEE, WBA and WGC collective schemes' participants. ZEOS's responsible, productive and target-oriented operations are based on the company's mission, vision and values. It is marked by innovativeness, competence, reliability, social responsibility, international cooperations and transparency. The latter is being assured through the ZEOS Supervisory Board (meetings every three months) and the ZEOS Business Council (yearly assembly). ZEOS operations are meticulously planned and monitored.



The ZEOS company operation



The ZEOS company enters its 15th year of operation. From its first day it follows the company's vision and successfully meets its operation goals and business targets. It meticulously fulfils all its legal obligations and environmental targets. The company is committed to cost-efficient management and stability of its WEEE, WBA and WGA management schemes. We are actively raising awareness of general public and educate Slovenian residents and communities about the proper handling and treatment of WEEE, waste batteries and waste grave candles. For this purpose, we have undertaken the Life projects, the European financial mechanism, aimed at environment protection. We are proud to say that ZEOS's role in environment protection is constantly increasing and growing in prominence.

INTERNATIONAL PARTNERSHIPS AND TRANSFERRING OF GOOD PRACTICE MAKE US STRONGER

In fourteen years of operation, the ZEOS company managed to establish a widespread and firm network of international connections and partnerships, which helps both to increase the company's influence beyond its home country, as well as to transfer knowledge and good practice from other countries to Slovenia. ZEOS is a member of two international associations: WEEE Forum and EucoLight.



How much waste have we collected through the ZEOS's scheme so far?



We have made more than

100,890

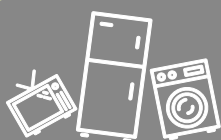
acceptances.



WE HAVE COLLECTED

91,773,936

KILOGRAMS OF WASTE



89,772,024 kg

OF WASTE ELECTRICAL
AND ELECTRONIC EQUIPMENT
(WEEE)

13 years of collecting



900,717 kg

OF WASTE BATTERIES
AND ACCUMULATORS
(WBA)

10 years of collecting



1,101,195 kg

OF WASTE
GRAVE CANDLES
(WBA)

7 years of collecting

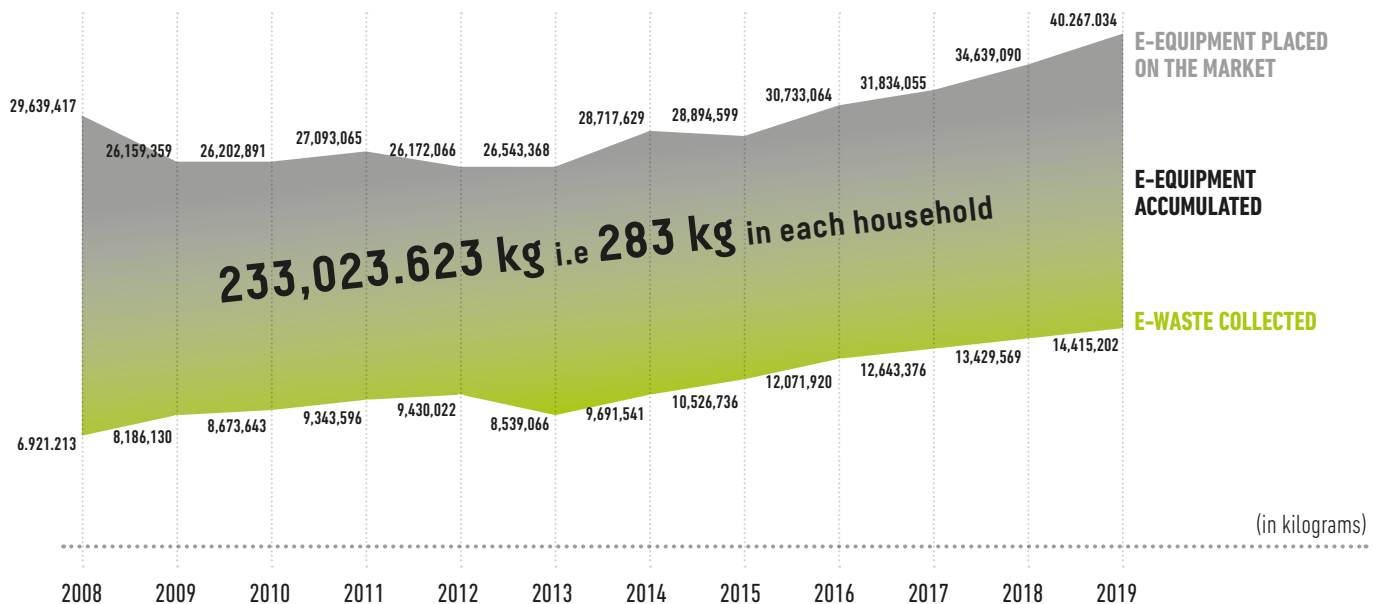
IN THE LAST 12 YEARS THE AMOUNT OF ELECTRIC AND ELECTRONIC EQUIPMENT IN HOUSEHOLDS INCREASED BY 50 %

Due to the modern way of living, more and more waste is created in the world, in the European Union and Slovenia. As new technologies and solutions are continuously developed, more and more new products appear in the market. The consumers are buying new equipment and dispose of the old much more often. The quantities of the disposed of equipment are growing yearly, which means that each year more e-waste needs to be collected and properly treated. All this is a challenge for us, but one we have successfully dealt with through our stable and cost-efficient e-waste management processes, the continuous growth of our user-friendly collection network as well as our regular educational and awareness-raising activities and campaigns. Through the latter, the consumers are more and more aware of the necessity and importance of proper e-waste collection and treatment, and their practices and habits in handling e-waste are changing for the better.

Where is e-waste?

The discrepancy between e-equipment placed in the market and e-waste collected amounts to 233,023 kilograms. It means that in the last twelve years each Slovenian household accumulated 283 kilograms of e-waste! In the year 2019, an average Slovenian household used and stored 780 kilograms of e-equipment.

Accumulating of e-equipment in Slovenian households



OUR USER-FRIENDLY COLLECTION NETWORK HAS BEEN BOOSTED BY:



667
street containers, placed in so-called eco-islands across Slovenia,



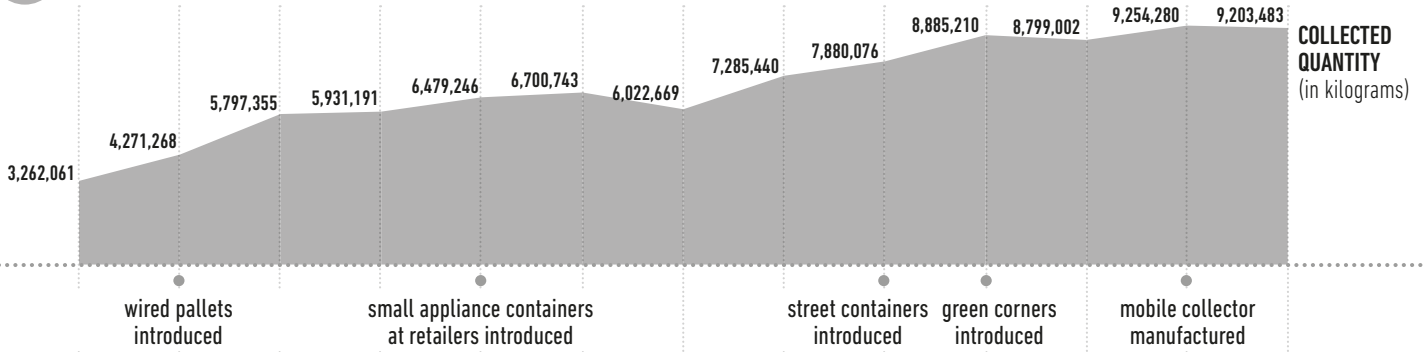
67
green corners, placed in stores and shopping malls,



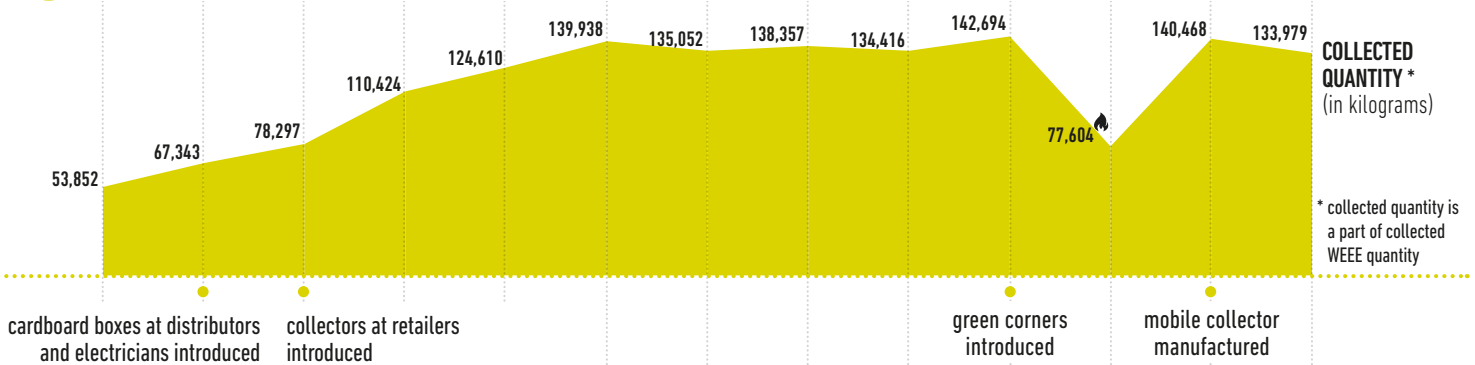
a mobile collector, used in suburban and rural communities.



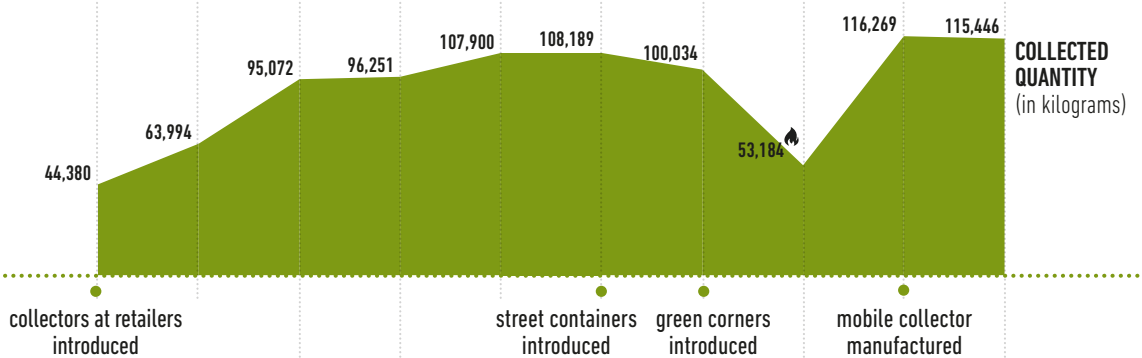
WASTE ELECTRICAL AND ELECTRONIC EQUIPMENT



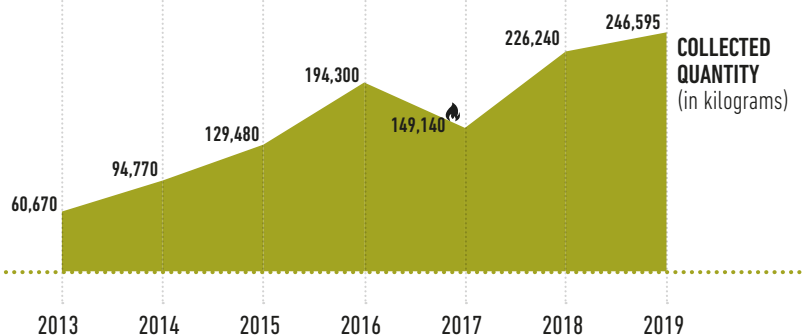
WASTE LAMPS



WASTE PORTABLE BATTERIES AND ACCUMULATORS



WASTE GRAVE CANDLES

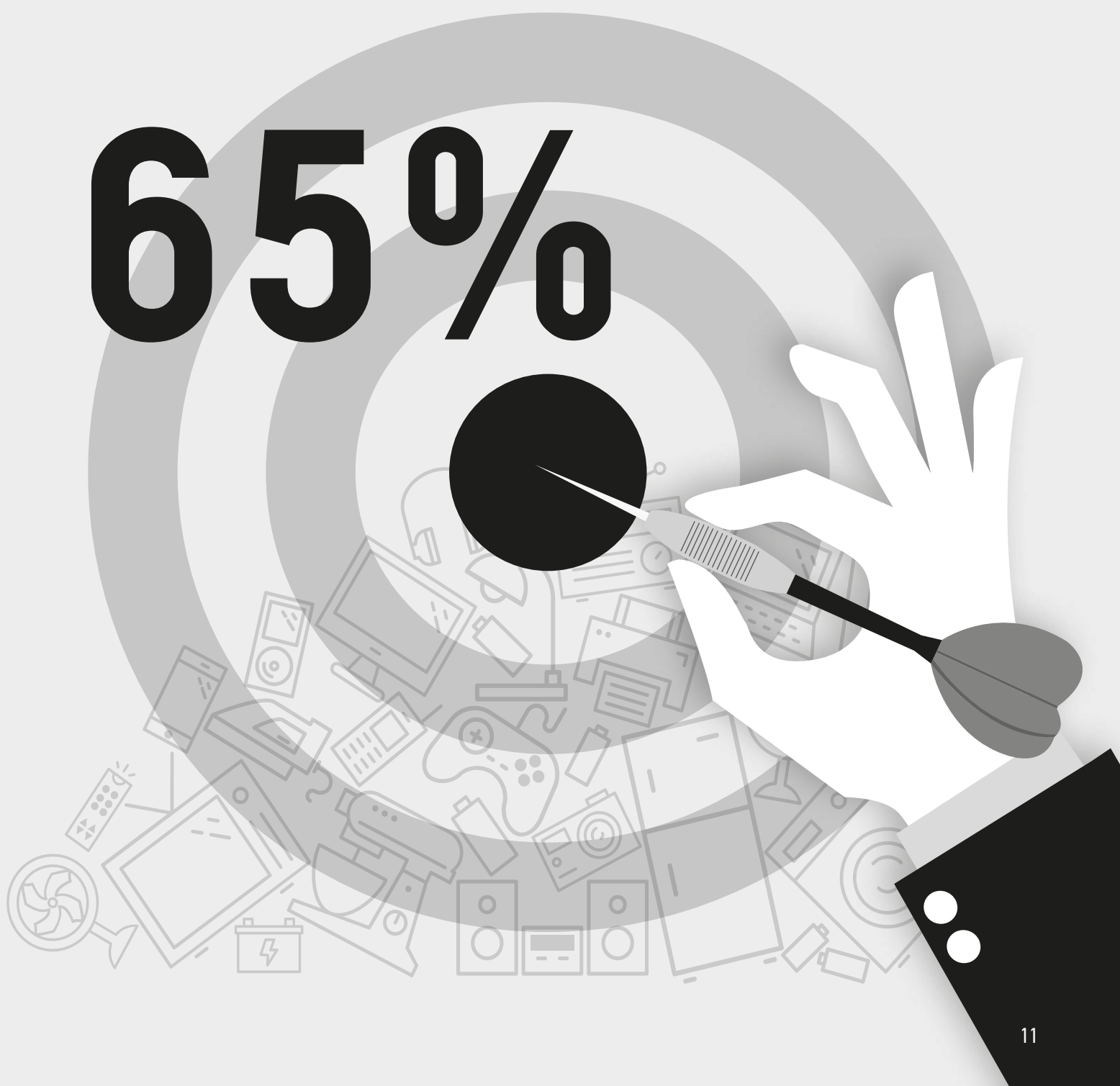


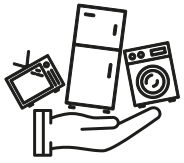
🔥 The reason for the collection and treatment drop in 2017: fire at the facility of collector and processor.

The European target obliges!

In the year 2021, the e-waste collecting target set by the European Union has to be met. It states that Slovenia has to collect such amount of e-waste, which equals 65% of the amount of electric and electronic equipment, placed on the Slovenian market in the past three years. Therefore, ZEOS enters its fifteenth year of operation with intensified efforts to meet this goal. Our initiatives are focused on increasing the efficiency of our collection process through the expansion of our collection network, improving its accessibility and user-friendliness, and intensifying our communications with households.

If every Slovenian household correctly exposes of just one additional unit of waste electric or electronic equipment, the goal is within our reach!





Management of e-waste

surpassing the legal objective for e-waste collection by **873,620 kg**

2019

9,203,483 kg collected

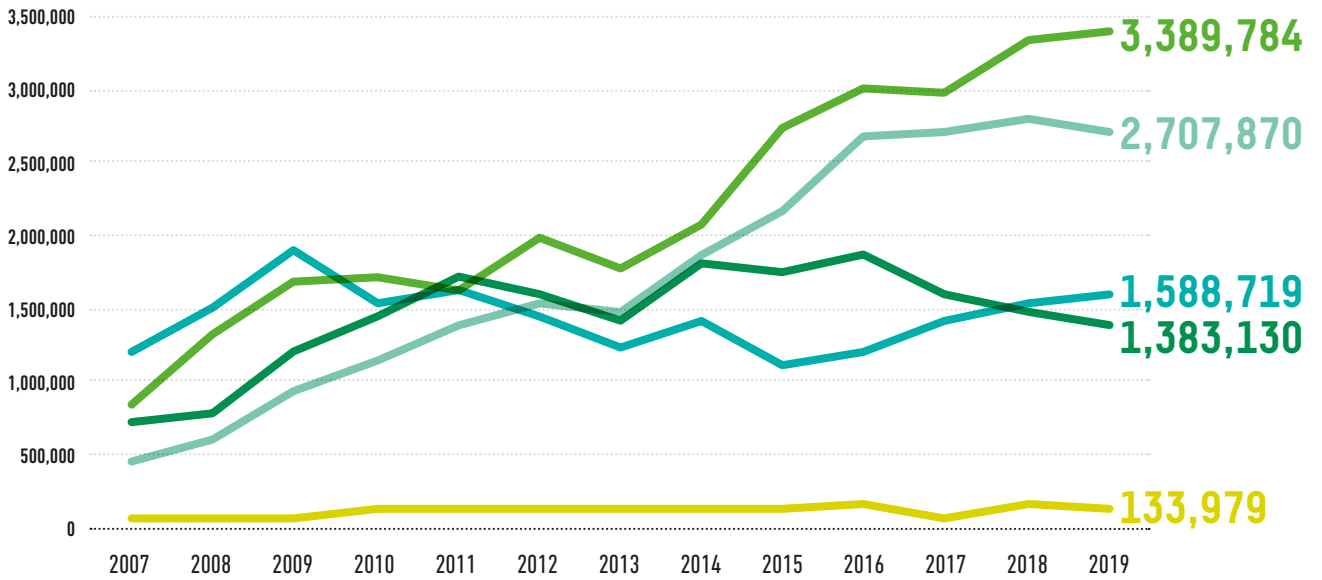
surpassing the legal objective by **4.3%**

It's been thirteen years since our joint scheme for e-waste management has been established, which enables us to take a broader look at the development and functioning of e-waste management in Slovenia. The collected data shows that the yearly quantities of collected e-waste still fluctuate despite our stable and well-functioning collection network, our constant educational and awareness-raising efforts, and our transparent and correct co-operations with all stakeholders. In the year 2019, we have again seen a slight drop in the collected quantities, but we have nevertheless fulfilled all the legal obligations for our WEEE management scheme participants.

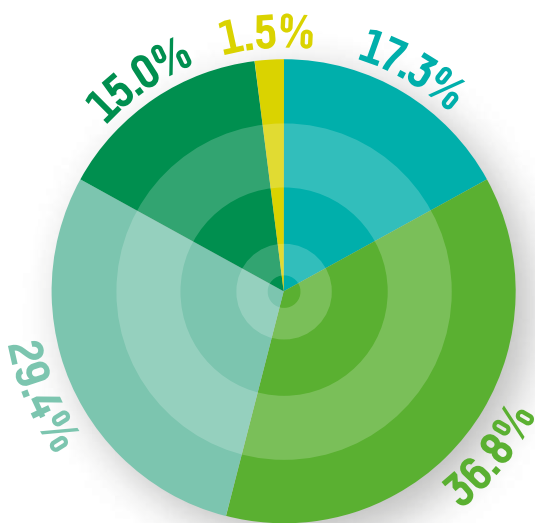
The WEEE collection rate, achieved in the year 2019, is 45.3% of the average mass of the electric and electronic equipment placed on the Slovenian market in the previous three years. With this result, we have surpassed the legal objective for WEEE collection. Still, nevertheless, we will intensify our efforts in the coming year, because we need to meet the European target of 65%.



COLLECTED QUANTITY OF WEEE ACCORDING TO THE COLLECTION AND PROCESSING GROUPS (in kilograms)



COLLECTION RATE OF COLLECTION AND PROCESSING GROUPS



COLLECTION RATE ACCORDING TO QUANTITY PLACED ON THE MARKET

32.6%

39.5%

47.6%

141.5%

75.7%

PROCESSING RATE

92.2%

90.8%

90.4%

82.4%

83.2%

REUSE AND RECYCLING RATE

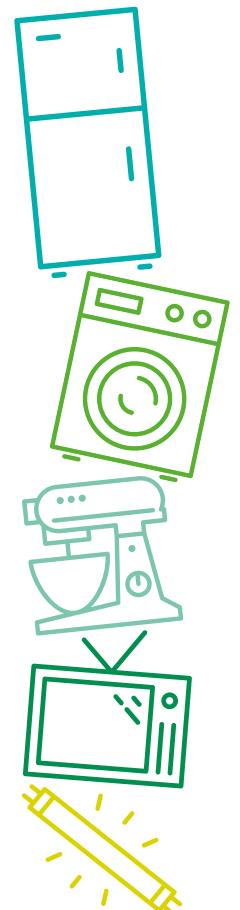
86.2%

80.9%

84.8%

82.4%

83.2%





Management of waste lamps



COLLECTED QUANTITY

133,979 kg



TREATMENT RATE

83.2%



REUSE AND RECYCLE RATE

83.2%

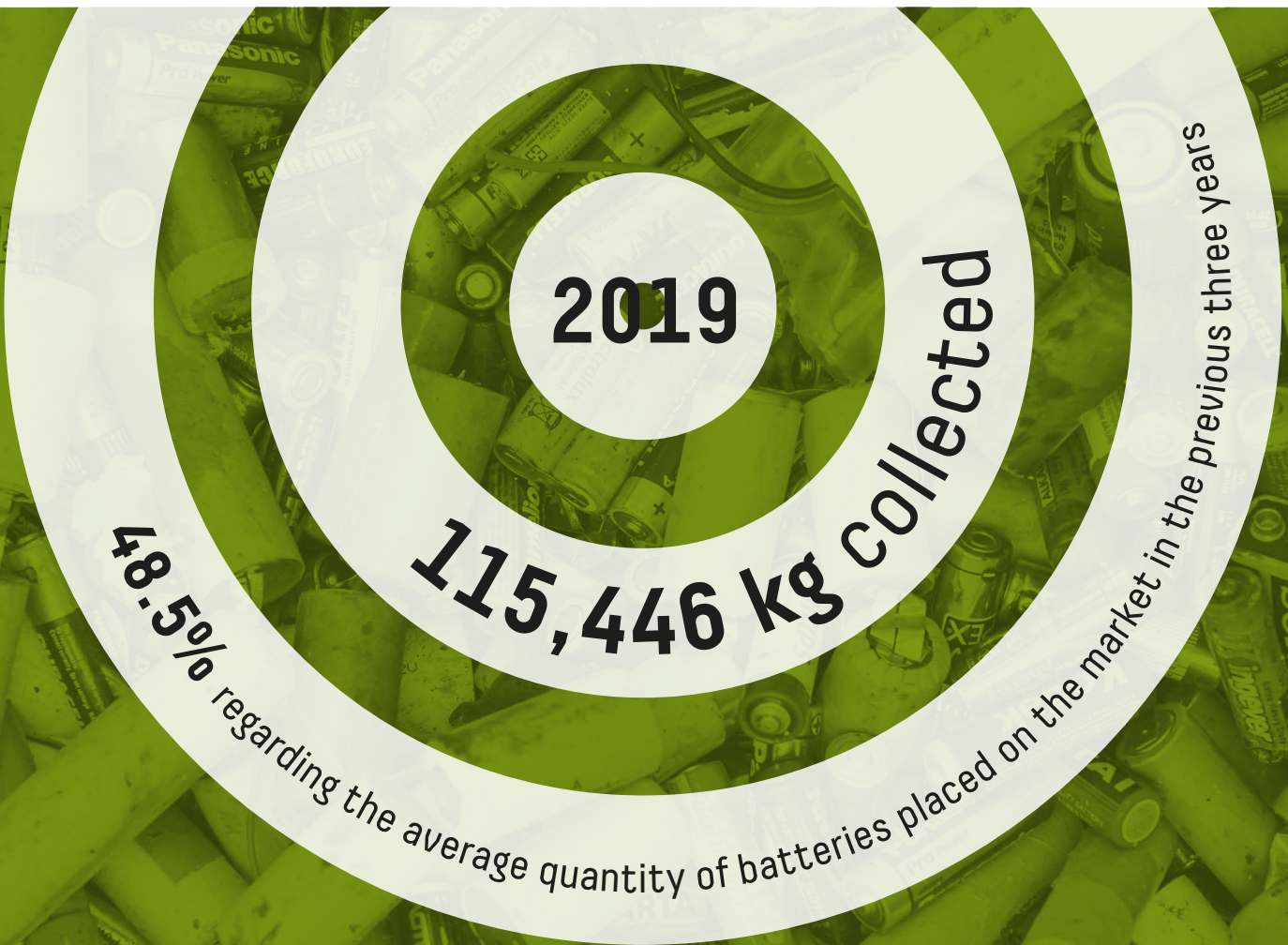


In the year 2019 our efficient and reliable collection system, which is very well accepted by both the producers and the users of our services, ran flawlessly. Even though waste lamps represent just 1,5% of all the waste we collect, they command all our attention, as they contain mercury. Despite the fact that its amounts are tiny, it is still hazardous to our health and harmful for our environment.

The quantity of waste lamps collected in 2019 is within the levels of amounts collected in the last seven years. With it, we fulfilled all the legal objectives for the ZEOS scheme participants. We have been expecting that due to the exchange of fluorescent lamps with LED lamps, the quantities of waste lamps will begin to drop, but this trend is yet to be observed.



Management of waste batteries

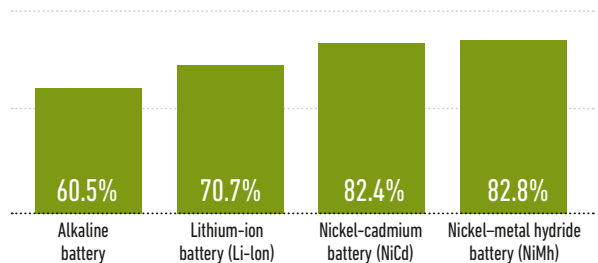


COLLECTED QUANTITY

115,446 kg



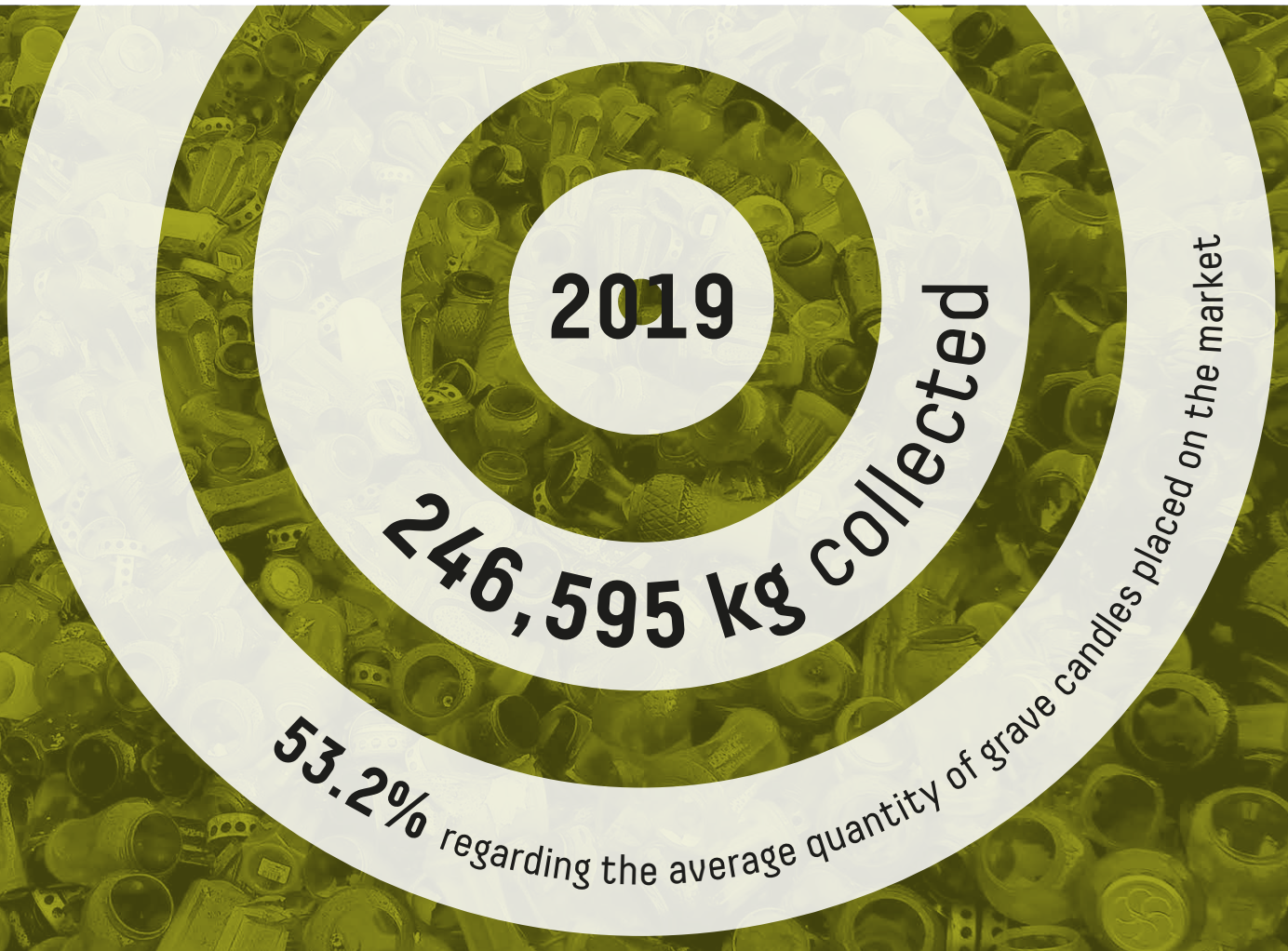
RECYCLING RATES ACCORDING TO BATTERY TYPE



The battery collection system established by ZEOS performed successfully in the year 2019. A slight drop of collected quantity is merely apparent, and has to be attributed to force majeure. In 2017 a fire brought our largest battery collector to a halt. As a consequence, the batteries started to pile up at the holders. We re-established the collecting process in 2018 when we collected both the waste batteries from the year 2017 as well as the current amounts. Therefore the 2018 result should not be seen as relevant, as it would suggest a significant drop in the year 2019. In fact, we collected more – there is a 15% increase compared to the year 2016. Thus, we have fulfilled all the legal objectives for the participants of the ZEOS WBA management scheme.



Management of waste grave candles



COLLECTED QUANTITY

246,595 kg

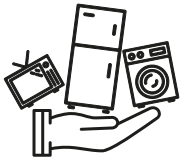


RECYCLING RATE

98.3%



A new Decree on the management of waste grave candles was adopted in April 2019, (entering into force in May). It introduced quite a lot of changes and innovations. One of them is the acceptance rate imposed on joint schemes according to the number of grave candles placed on the market. It also includes a balancing system for either too large or too small quantities of collected waste grave candles – similar to the one used in e-waste management. The new Decree follows two environmental targets: to assure treatment for at least 80% of collected waste grave candles and recycling for at least 55% of collected waste grave candles. Another factor influencing our operation in the year 2019 was a law of intervention, adopted in December 2018. It brought regulative of waste candles, which remained uncollected at the providers of public services. As the developer of the waste grave candles collecting plan, ZEOS provided acceptance and management for 249,595 kilograms of waste grave candles in 2019, a 9% growth over the previous year.



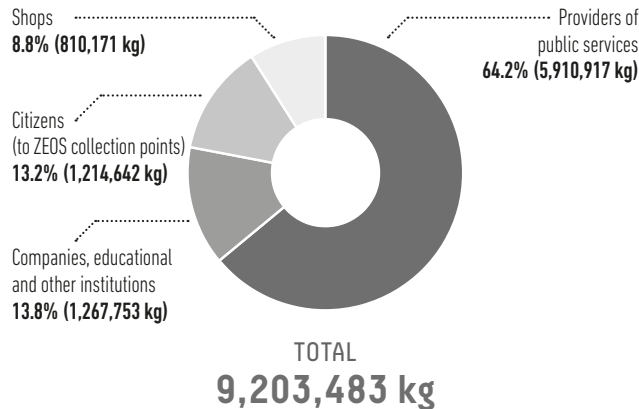
Collection networks

The number of e-waste acceptances in 2019 has reduced by 12,1 % in comparison with the year 2018. Besides the slight drop in the quantity of collected waste, the main reason for a lower acceptance count is the optimization of our acceptance process. This optimization includes optimization of transport, bringing further benefits for the environment.

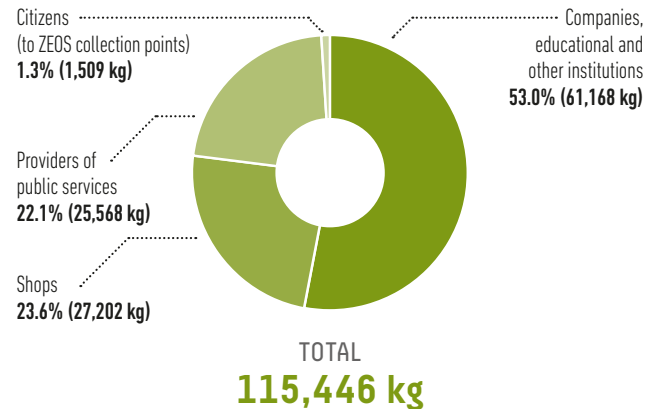
The optimization follows the short-term goals of the ZEOS company. It is based on improvements to our acceptances and collection ordering system as well as on our system for electronic monitoring of acceptances. Our collecting network should also be mentioned here, as it plays a vital role in the process. Therefore, we are continually improving and expanding it, making it even friendlier for the users and easily accessible for people from all over Slovenia.

In the year 2019 we have made 10,143 acceptances. That's **40 acceptances a day!**

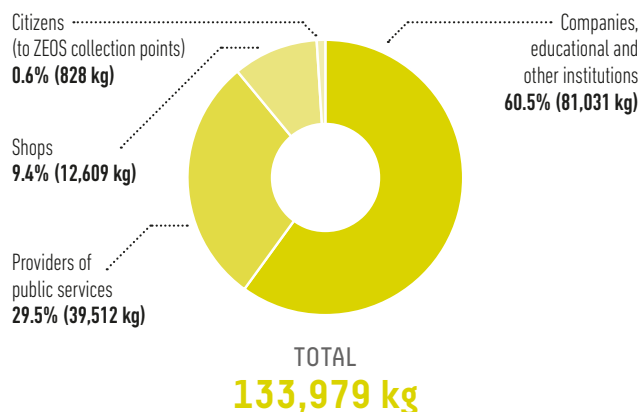
WASTE ELECTRICAL AND ELECTRONIC EQUIPMENT



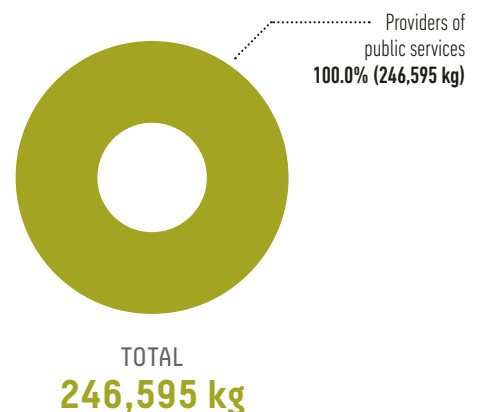
WASTE PORTABLE BATTERIES AND ACCUMULATORS

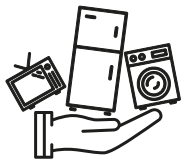


WASTE LAMPS

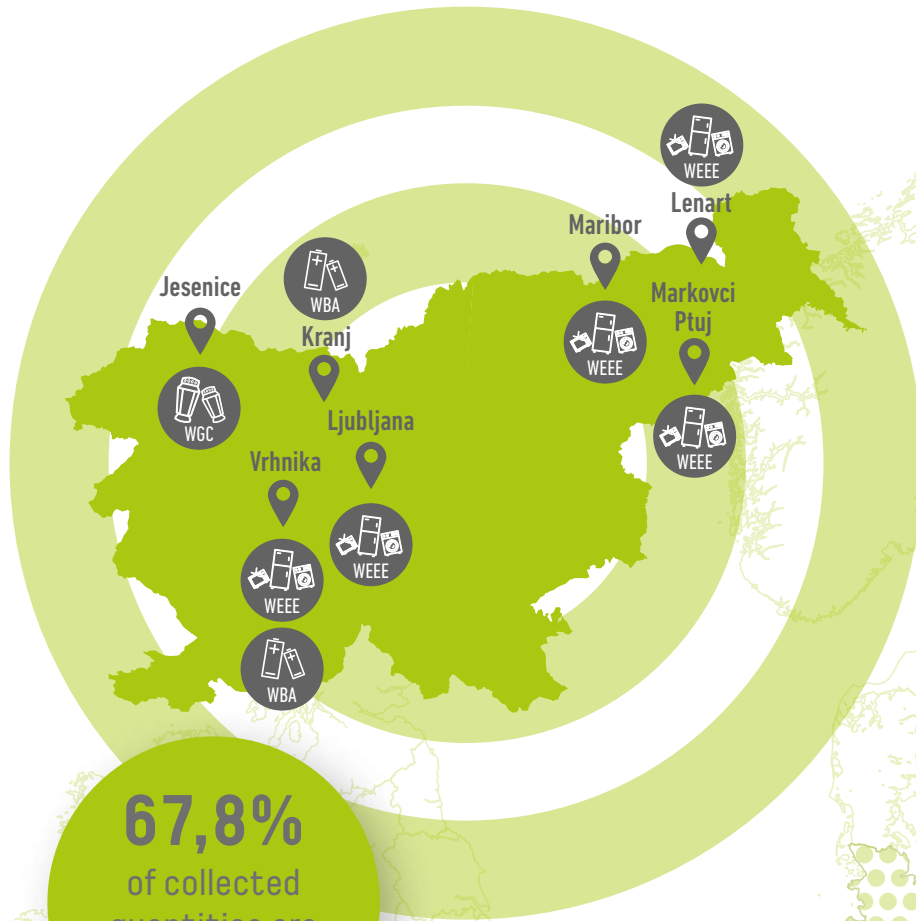


WASTE GRAVE CANDLES





Treatment and processing of collected waste

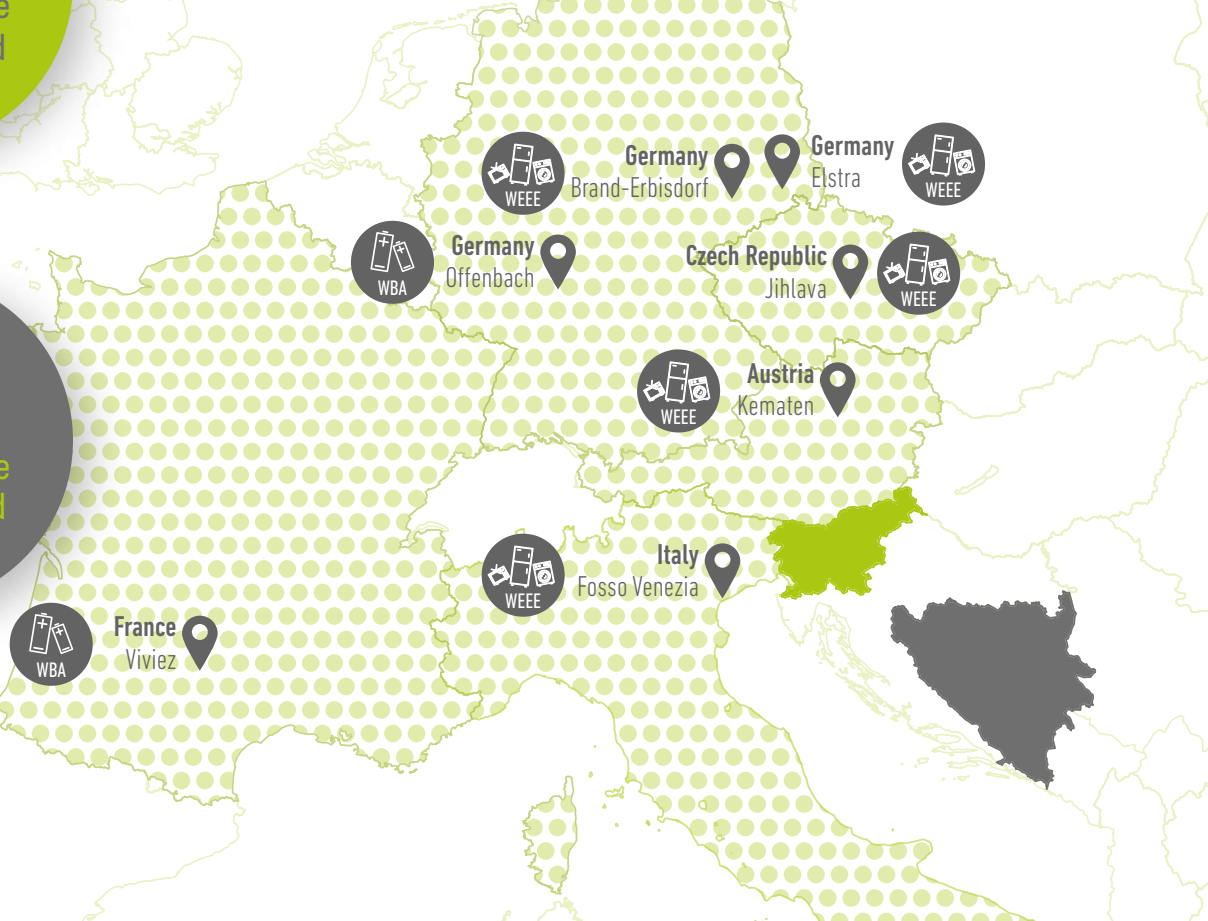


For all the e-waste, waste batteries and waste grave candles collected through our schemes, we ensure proper processing and treatment. It is done both in Slovenia and abroad.

Due to the lack of specific technologies and facilities, some groups of waste, such as cooling and freezing appliances, picture tubes and lamps, cannot be treated and processed in Slovenia. These are being transferred to the facilities in European countries.

67,8%
of collected quantities are being treated in Slovenia.

32,2%
of collected quantities are being treated abroad.



ZEOS EKO-SISTEM

We are transferring our knowledge and good practices to the Balkans.

To fulfil obligations of EE producers in the Federation of Bosnia and Herzegovina, a subsidiary of the ZEOS company, the ZEOS eko-sistem, was established in the year 2012. In seven years of operation, the company collected 10.015.007 kilograms of e-waste, showing that our decision to establish a subsidiary in the region was correct.

The year 2019 in brief

205 participants of the WEEE management scheme



36% of WEEE collected regarding the average quantities of EEE placed on the market



13.6% growth of collected e-waste compared to the year 2018



20% exceeding the legal objective



22,642 kg of WEEE treated abroad



51 awareness-raising events



EXPANDING THE COLLECTION NETWORK :

102 collecting locations established



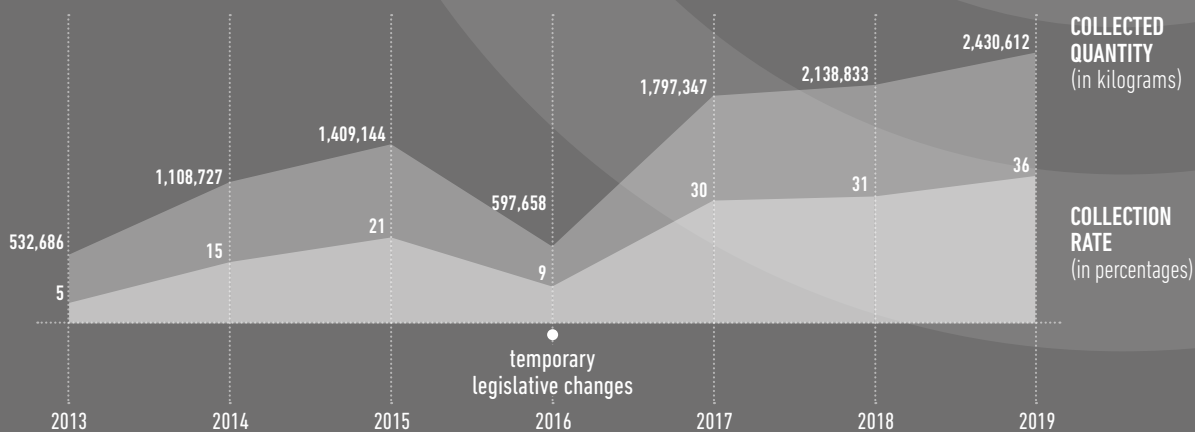
31 street containers



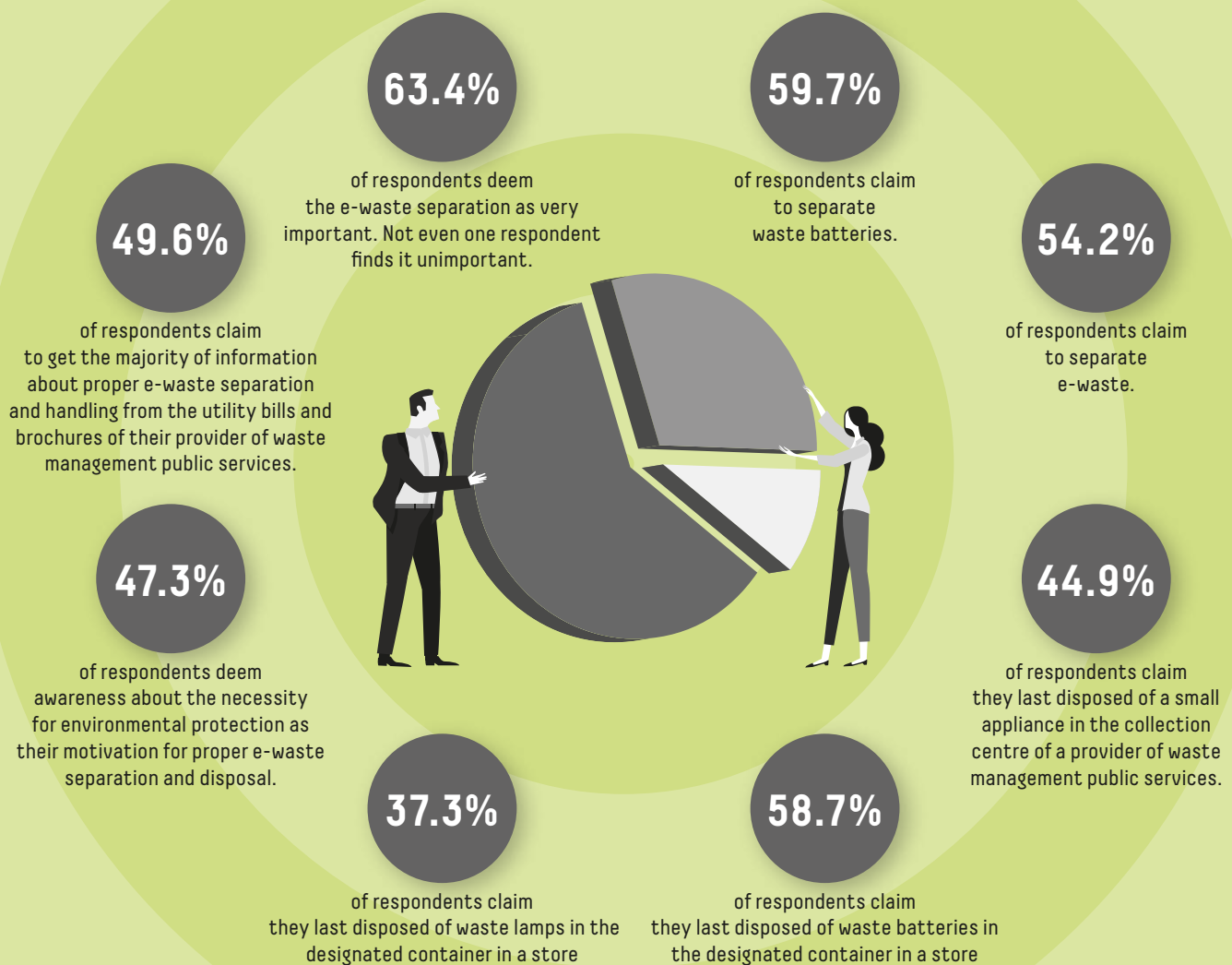
107



COLLECTED QUANTITY OF WEEE



The results of a survey on consumer e-waste disposal habits*



We are changing the consumers' habits and motivate people to protect the environment by separating e-waste.

Our activities include all age-groups through various events, campaigns, and workshops, which are held all through the year.



We are proud to see the ZEOS's family expand. It shows we succeeded in establishing firm bonds and close connections among all stakeholders in e-waste waste-management.

**WEB-PAGES:
7,500 users.**

www.zeos.si
www.e-odpadki.si
www.stariaparati.si

* The ZEOS company survey on public opinion regarding consumer habits in the handling of waste electric appliances, October 2019, n = 1006



The Life e-waste governance project

www.e-odpadki.zeos.si

The project aims to raise public awareness about the proper management of e-waste and waste batteries and to change people's habits through a consumer-friendly network for e-waste and waste batteries collection, and various awareness-raising activities.

Duration of the project:
1. 1. 2016 – 30. 12. 2020

Project budget:
1,795,765.00 €

Funding:
European Union (60%), Ministry of the Environment and Spatial Planning of the Republic of Slovenia (10%).



REPUBLIKA SLOVENIJA
MINISTRSTVO ZA OKOLJE IN PROSTOR



Project awareness-raising and information activities in the year 2019

LET'S FILL-UP COLLECTORS IN ŠALEŠKA DOLINA



38%
increase in quantities collected through street containers

7,852 kg
of old appliances collected

BRING OLD BATTERIES



38
primary schools participating

14.5 tonnes
of waste batteries collected

14
primary school participating

178,251 kg
of e-waste collected

"NI DEBATE – V SUROVINO DAJTE STARE APARATE" CAMPAIGN IN THE KOROŠKA REGION





LOCAL PRESENTATIONS OF STREET CONTAINERS

1 event
30 participants



ECO WORKSHOPS WITH THE YOUTH

7 events
210 participants



AWARENESS RAISING CAMPAIGNS AT LOCAL EVENTS

13 events
6,600 participants reached



AWARENESS-RAISING MOBILE COLLECTIONS OF WEEE AND WBA

34 campaigns
1,860 participants



EXPERT WORKSHOPS AND AN INTERNATIONAL CONFERENCE

4 events
140 participants



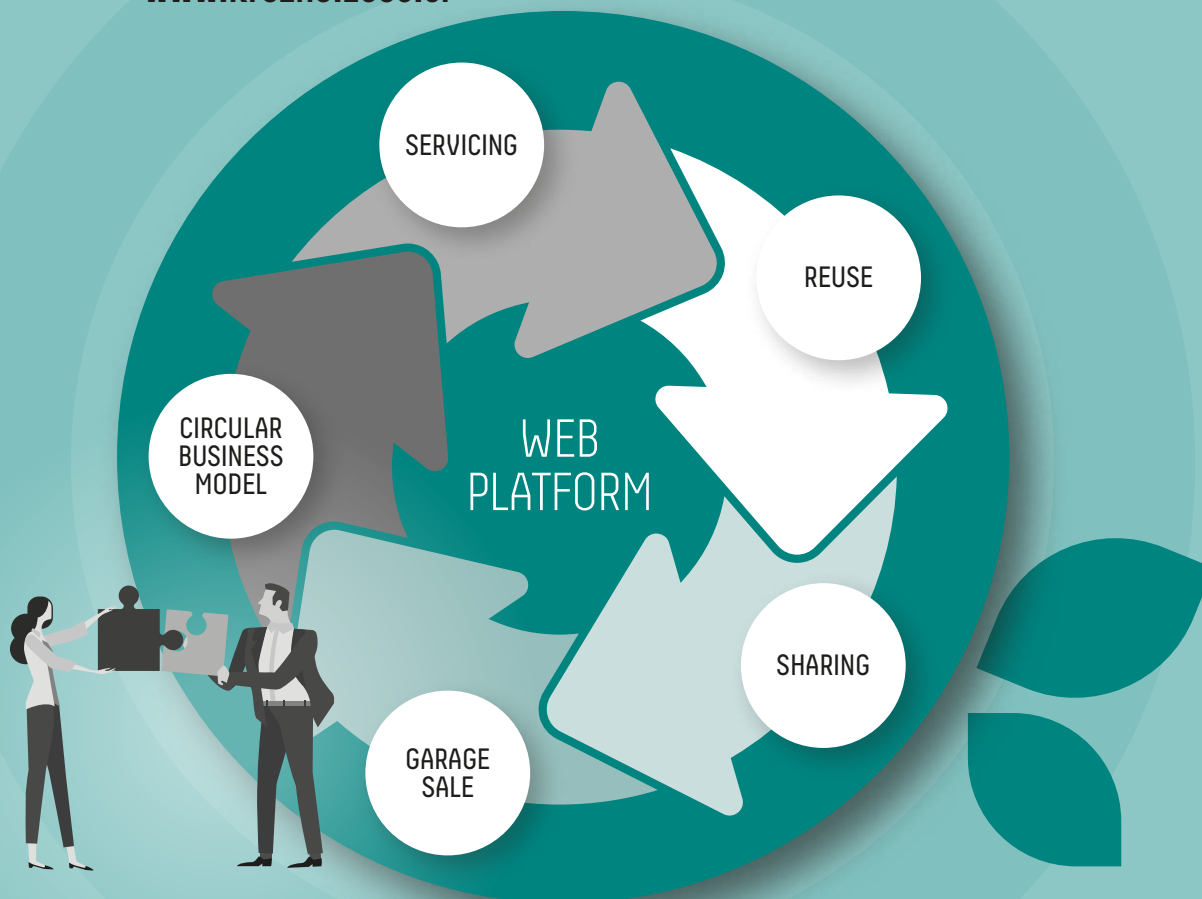
EVENTS AT RETAILERS

20 events
2,180 consumers reached



The Life Turn to e-circular project

www.krozno.zeos.si



We proudly announce a successful candidacy for our third Life project – Life Turn to e-circular. In its scope, the new project brings a continuation of the previous projects. It aims at changing the habits of consumers and introducing the society with the principles of a circular economy as well as promoting the actions which will enable and support it.

It will enable us to effectively contribute to the implementation and application of circular economy's key elements into our society. It will also incentivise the transition from the linear systems in electric and electronic equipment usage (buy – use – dispose of) to a circular system, which is beneficial to the environment. The circular concept will be achieved through the repair, reuse, restoration and sharing of e-equipment as well as through purchasing of services. All this will help to close the loop on e-waste and assure the raw materials used in the production of e-equipment remain in use, reducing the environmental impact and supporting the conservation of natural resources.

To complement our informing and awareness-raising activities, we plan to develop various innovative tools, such as a travelling appliance and electronic equipment repair shop, which will help to prolong the life of e-equipment by making the repairs easily accessible. It will also help to spread the information about the circular economy principles among the consumers and stakeholders.

Duration of the project:

1. 1. 2020 - 30. 12. 2024

Project budget:

2,163,558,00 €

Funding:

European Union (55%), Ministry of the Environment and Spatial Planning of the Republic of Slovenia (20%)

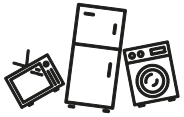
Partners projekta: **The Chamber of Commerce and Industry of Slovenia, The Chamber of Public Utilities, TSD, d.o.o.**



REPUBLIKA SLOVENIJA
MINISTRSTVO ZA OKOLJE IN PROSTOR

Gospodarska
zbornica
Slovenije

TSD
d.o.o.



The second International E-Waste Day

In 2019, we participated at the International E-Waste Day again, an initiative of the WEEE Forum, an international association of WEEE schemes and producer responsibility organisations. A hundred organisation from forty countries took part in the event, which was held in Slovenia for the second time. Through various activities, the event motivates people to separate e-waste and waste batteries and promotes reuse and recycling of electric appliances and electronic equipment.



The AWARE project

e-waste is a source of valuable materials!

The ZEOS society is an active partner in the AWARE project, which promotes e-waste separation and tries to increase the quantities of collected WEEE. Its activities focus on the youth and mainly include the school population. The children act as advocates and spread the knowledge gained through the project in families and society. The project is co-funded by the ETI Raw Materials consortium. It is carried out by VTT Technical Research Centre of Finland, with partners from Italy, the Netherlands, Belgium and Slovenia.

AWARE 
educating for e-waste recycling

www.aware-eit.eu



Financial report

ZEOS has published a summary of audited financial statements with the auditor's Statement for the fiscal year 2019 following the good practice of informing the WEEE, waste batteries and waste grave candles management schemes' participants, suppliers, business partners, state authorities and the public.

The financial statements presented in the summary are based on the financial statement, which has been prepared in accordance with the international financial reporting standards as adopted by the EU. The summaries do not include all the information required by the international financial reporting standards. Therefore, the information in this summary does not wholly represent the information in the audited financial statements of ZEOS. Those who seek more information about the company's finances and the results of its operation must consider the financial statement summaries along with the latest audited financial statements with all the information required by the framework of financial reporting. In the case of ZEOS, the framework applied is the financial reporting standards, as adopted by the EU.

Access to audited financial statements

The entire audited annual report of the company for the fiscal year 2019, including the audited financial statements for the same fiscal year, can be viewed at ZEOS's headquarters upon prior appointment. In accordance with legal provisions in force, the size of the company frees ZEOS of the obligation to submit its annual report to the Agency of the Republic of Slovenia for Public Legal Records and Related Services.

Explanation 1: criteria for the preparation of financial statement summaries

Considering the facts stated above, we deem the presentation of the a statement of financial position and a statement of profit or loss of the company's operation sufficient.

Explanation 2: In accordance with the company's statute, the net profit is directed into the collective scheme provisions.

A STATEMENT OF FINANCIAL POSITION	31. 12. 2019	31. 12. 2018
ASSETS	8.010.440	7.184.931
A. Long-term assets	800.672	805.870
I. Intang. assets and longt. def. costs and acc. income	13.810	10.160
II. Tangible assets	346.279	355.129
III. Investment property		
IV. Investments in subsidiaries		
V. Investments in ownership	401.235	401.235
VI. Other long-term investments		
VII. Deferred tax assets	39.347	39.347
B. Short-term assets	7.209.768	6.379.061
I. Long-term marketable assets		
II. Inventories	14.146	4.830
III. Short-term investments	6.157.041	5.447.635
IV. Short-term accounts receivables	733.810	765.937
V. Other short-term receivables	72.661	45.499
VI. Cash and cash equivalents	232.110	115.160

EQUITY AND LIABILITIES	8.010.440	7.184.931
A. Shareholder's equity	3.764.406	2.865.088
I. Called-in equity capital	481.724	481.724
II. Capital surplus	4.433	4.433
III. Reserves	1.440.044	834.056
IV. Retained earnings	1.850.766	1.550.254
V. Surplus from revaluation	-12.561	-5.379
VI. Own shares		
B. Long-term liabilities	2.657.102	2.784.746
I. Provisions and long-term deferred revenue	2.602.962	2.784.746
II. Deferred tax liabilities		
III. Non-current financial liabilities	54.140	
C. Short-term liabilities	1.588.932	1.535.097
I. Short-term financial obligations	946.443	903.911
II. Short-term operating liabilities	354.398	393.807
III. Other short-term liabilities	197.609	223.321
IV. Tax liabilities	90.482	14.058

A STATEMENT OF PROFIT OR LOSS	2019	2018
1. Net sales	3.167.518	2.805.131
2. In-/decrease fin. products and work in prog.		
3. Other operating income	554.350	410.494
4. Gross profit	3.721.868	3.215.625
5. Costs of raw materials, supplies, etc.	-2.207.989	-2.114.702
6. Personnel expenses	-274.382	-253.079
7. Write-offs	-169.543	-109.053
8. Other operating expenses	-30.230	-16.758
9. Provisions		
10. Operating result	1.039.724	722.033
11. Income from financial activities	134.694	116.674
12. Expenses from financial activities	-52.146	-46.038
13. Total profit or loss before taxes	1.122.272	792.669
14. Taxes on current and deferred income	-215.771	-155.438
15. Net profit or loss for accounting period	906.501	637.231

Auditor's report



INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY FINANCIAL STATEMENTS OF ZEOS, d.o.o., intended for publication

Opinion

The summary financial statements, which comprise the summary balance sheet as at 31 December 2019 and the summary income statement for the year then ended, are derived from the audited financial statements of ZEOS, d.o.o. for the year ended 31 December 2019.

In our opinion, the summary financial statements are consistent, in all material respects, with those audited financial statements, in accordance with the Companies Act (ZGD) and the materiality criterion and nature of the purpose of the summary financial statements.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by the International Financial Reporting Standards as adopted by the EU.

Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report on the audited financial statements.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated 10 March 2020.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements in accordance with the Companies Act and the materiality criterion and nature of the purpose of the summary financial statements.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 *Engagements to Report on Summary Financial Statements*, whether or not the summary financial statements are consistent with, in all material respects, the audited financial statements.

Ljubljana, 8 May 2020

MAZARS, družba za revizijo, d.o.o.
Dejan Šimenc, pooblaščen revizor

For signature please refer to the
original Slovenian version.

TRANSLATION ONLY – SLOVENIAN ORIGINAL PREVAILS

MAZARS D. O. O., VEROVŠKOVA ULICA 55A, 1000 LJUBLJANA
T: +386 59 049 500 • INFO@MAZARS.SI • WWW.MAZARS.SI

POSLOVNI RAČUN PRI SKB 03103-1000699386 • REGISTRACIJA: OKROŽNO SODIŠČE V LJUBLJANI, SRG 2011/15129
OSNOVNI KAPITAL: 15.000,00 EUR • MATIČNA ŠTEVILKA: 3959023000 • DAVČNA ŠT.: SI88105571





Meeting the extender producer responsibility obligations

ADVANTAGES FOR ZEOS SCHEME PARTICIPANTS

We pledge to fulfil all the legal obligations for all our entrants with equal care and responsibility, maintaining their trust in the ZEOS scheme. Our principles are:

STABILITY

We ensure long-term cost-efficiency of the EPR system.

TRANSPARENCY

We ensure regular meetings of the ZEOS business council and assembly. Each year ZEOS's operation is externally audited by an accredited audit firm.

EQUAL ENTERING CONDITIONS

All our scheme participants are ensured equal entering conditions.



FULFILMENT OF LEGAL OBLIGATIONS

We ensure sustainable operation and fulfilment of all legal obligations regarding the collected WEEE, waste batteries and waste grave candles.

SIMPLICITY

Ordering pick-ups of WEEW, waste batteries and waste grave candles and submitting of the environmental tax statements is simple due to our user-friendly online system.

AWARENESS

By providing all the newest environmental guidelines and content, we make sure both our scheme participants and the consumers are always up-to-date and well informed.

LEGISLATION REGULATING THE E-WASTE, WASTE BATTERIES AND WASTE GRAVE CANDLES MANAGEMENT:

- Decree on the environmental tax on the generation of waste electrical and electronic equipment and waste portable batteries and accumulators (Official Gazette of the Republic of Slovenia no. 84/18)
- Decree on the environmental tax on packaging waste pollution Official Gazette of the Republic of Slovenia no. 32/06, 65/06, 78/08, 19/10, 68/17 in 82/18)

In connection with the above, the Tax Procedure Act must be considered.

- Decree on WEEE (Official Gazette of the Republic of Slovenia no. 55/2015, 47/16, 72/18 and 84/18)
- Decree on the management of batteries and accumulators and waste portable batteries and accumulators (Official Gazette of the Republic of Slovenia no. 3/10, 64/12, 93/12, 103/15 and 84/18)
- Decree on the management of waste grave candles (Official Gazette of the Republic of Slovenia no. 25/19)



The ZEOS joint scheme participants

Trusted by
472
companies.

406 participants of the WEEE management scheme

3 F FAVORIT ŽIGUR d.o.o., **A** A2S d.o.o., ABB d.o.o., AC CENTER, ALEKSANDER CIGLARIČ s.p., ADD ProS d.o.o., ADIDAS D.O.O., Adria Dom d.o.o., ADVANT, d.o.o., AGRO LINDAU D.O.O., AGROCENTER d.o.o., AHATSERVIS, D.O.O., AKORN DISTRIBUTION D.O.O., AKTIVA VAROVANJE d.d., ALARM AUTOMATIKA D.O.O., ALBA, D.O.O., ALBRACO, D.O.O., ALMA-ELECTRONIC, d.o.o., Ljubljana, ALTA PC BIRO d.o.o., AMCL, D.O.O., AMITEH D.O.O., ANIKOM, d.o.o., APOLLO D.O.O., APOLLONIA d.o.o., AQUA VIVA D.O.O., ARCHUS.SI D.O.O., ARIS JABOLKO d.o.o., ARMSTRONG-KOBILŠEK d.o.o., AS Domžale Moto center, d.o.o., ASIST D.O.O., AUDAX d.o.o., AUDIO BM D.O.O., AVIDA d.o.o., AVTERA, d.o.o., AVTOEHNA OPREMA D.O.O., **B** BALDER D.O.O., BAMA, D.O.O., Litija, BARTEC VARNOST, d.o.o., BATEMIKA D.O.O., BELMET MI d.o.o., BENTON, d.o.o., BETATRON d.o.o., Big Bang, d.o.o., BILLY POS D.O.O., BIODKORP d.o.o., BIRO BIT d.o.o., BIROTEHNA d.o.o., BMLED d.o.o., BONAJO D.O.O., BRAINTEC D.O.O., BRALKO D.O.O., BRENDENT D.O.O., BRODNIK BR d.o.o., BRUNAT d.o.o., BSH HIŠNI APARATI, d.o.o., BUDSEASON, Rok Budiselič s.p., **C** C & A D.O.O., CARL ZEISS d.o.o., CATENA, d.o.o., CCE, d.o.o., CDS d.o.o., CENTROMERKUR d.o.o., CID - ČISTILNE NAPRAVE D.O.O., CIFRA, d.o.o., Ljubljana, CINKARNA CELJE d.d., Comtrade d.o.o., COOKINOX d.o.o., CS-EUROTRADE D.O.O., CVETKO ARTNAK S.P., **Č** ČETRTRA POT, d.o.o., Kranj, **D** DARKO JELIČIČ S.P., DAT-CON d.o.o., Decathlon Ljubljana, d.o.o., DENTALIA d.o.o. Ljubljana, DETACOM TAMARA KOREN PANGER S.P., DIAFIT, d.o.o., DIGITECH, d.o.o., DIN-DIETMAR NOCKER SICHERHEITSTECHNIK d.o.o., DIPROS, d.o.o., doNET d.o.o., DORIMPEX d.o.o., Ljubljana, DREVENŠEK & DREVENŠEK d.o.o., DSC d.o.o., DZS, d.d., **E** ECHO SON d.o.o., Ljubljana, eDATA d.o.o., EDICOM, d.o.o., EFEKT Krško, d.o.o., EkoLuks d.o.o., ELBI, d.o.o., ELCI, Predvdor, d.o.o., OKROGELNIK d.o.o., ELEKTRO ŠTUMPFL d.o.o., ELEKTRONABAVA d.o.o., ELEKTROSERVIS POVŠE d.o.o., ELLATRON, d.o.o., ELPRO KRIŽNIČ d.o.o., ELSAT d.o.o., ELSIS d.o.o., ELSTIK d.o.o., ELTHE D.O.O., ELTUS PLUS d.o.o., EMAGO, HELENA BEZJAK S.P., E-MISIJA d.o.o., EMMA d.o.o., EMUNDIA D.O.O., ENERGA SISTEMI d.o.o., ENERGA, d.o.o., ENERGE d.o.o., ENERGO PLUS, D.O.O., ENTECH, d.o.o., ERICSSON d.o.o., ERZETICH D.O.O., ESSILOR D.O.O., ETI, d.o.o., ETRA d.o.o., ETT Lighting d.o.o., EURAN d.o.o., EUROM-DENIS-TOYS d.o.o. Ljubljana, EVENTUS, Novo mesto, d.o.o., EXPERTO International d.o.o., Extreme d.o.o., **F** FEBUS ANDREJ GUZELJ s.p., FESTO d.o.o. Ljubljana, FIBERNET, d.o.o., Ljubljana, FIRŠT D.O.O., FITAL-VALERIJA KOVAČIČ s.p., FMC d.o.o., FOKAB d.o.o., FORMA SVETILA d.o.o., FOTO BESENIČAR d.o.o., FRAPORT SLOVENIJA, D.O.O., FRIDRO d.o.o., FRUCTAL D.O.O., **G** UROŠ GAJŠEK s.p., GASPERO, d.o.o., GASTRO, d.o.o., GASTROFRI-GO INTERNATIONAL d.o.o., GDB d.o.o., GE d.o.o., GEDER d.o.o., GeoEnergetika d.o.o., GEOIZMERA d.o.o., GEOSERVIS, d.o.o., GIA - S d.o.o., GO TO d.o.o., GORENJE, D.O.O., GORENJE GSI, D.O.O., GORENJE GTI, d.o.o., GORUP - AUDIO STOJAN GORUP S.P., GO-ST d.o.o., GTG PLIN d.o.o., **H** H2N d.o.o., HALDER d.o.o., HARTMAN d.o.o., HAUSER, D.O.O., HELLA SATURNUS SLOVENIJA D.O.O., HENKEL SLOVENIJA d.o.o., HLADILNA TEHNIKA MILAN KUMER S.P., Horizont CLAIR d.o.o., HOTEL SLON d.d., HYPEX, d.o.o., **I** IBLO d.o.o., ICEMAX D.O.O., IDENTIKS d.o.o., IDEO PLUS d.o.o., ILIRIJA d.d., IMEDIA GSM d.o.o., IMS-ADIT, d.o.o., INFINITUS d.o.o., INLED d.o.o., INŠTITUT PREVENT D.O.O. LJUBLJANA, Interenergo d.o.o., INTERLUX TRADE, d.o.o., Ljubljana, Intermatic d.o.o., INTERSPORT ISI, d.o.o., INTRA LIGHTING d.o.o., INŽENIRING PLUS D.O.O., iPLUS d.o.o., IPO-TEH d.o.o., IPRO ING d.o.o., ISARIA, d.o.o., ISKRA VARJENJE, d.o.o., ISKRATEL, d.o.o., Kranj, ISTORE-X d.o.o., ISYSTEM LABS D.O.O., IVEC d.o.o., **J** Jabadabadu, Suzi Mravlek s.p., JAVNA RAZSVETLJAVNA D.D., JEZ d.o.o., JYSK d.o.o., **K** KAMBIČ d.o.o., KARCHER CENTER KUŠLJAN d.o.o., KARCHER, D.O.O., KARL STORZ d.o.o., KEAS d.o.o., KENS d.o.o., KINESTICA D.O.O., KITAJSKI CENTER d.o.o., KLEMEN TRADE d.o.o., KLEVI, D.O.O., KLIMA PETEK d.o.o., KNAUS STORITVE d.o.o., KOLPA d.d., KOMPAS Telekomunikacije, d.o.o., KON TIKI SOLAR d.o.o. Kamnik, KONSTILL d.o.o., KONTAKT P d.o.o., KONUS KONEX d.o.o., KOVINOPLASTIKA LOŽ d.o.o., KOVINTRADE d.d. 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Železniki, NOVATEL d.o.o., NUKLEARNA ELEKTRARNA KRŠKO d.o.o., **O** OMEGA d.o.o., OPHTHALL D.O.O., OPTIMIZATOR, d.o.o., OPTIPRINT, d.o.o., Optomotive d.o.o., **P** Paloma d.d., PAYTEN d.o.o., PEC SISTEMI D.O.O., PETROL D.D., LJUBLJANA, PGC d.o.o., PIGO d.o.o., PIKAPOKA d.o.o., PIKTRONIK d.o.o., PIPISTREL D.O.O., PIVOVARNA LAŠKO UNION D.O.O., PLUS TEHNIKA d.o.o., MERCATOR, d.d., POSTIM d.o.o., PREALPI d.o.o., PRELOVŠEK d.o.o., PRETENT d.o.o., PRIGO, d.o.o., Brezovica, PRINTEC S.I. D.O.O., PROCON d.o.o., PRODENT Int. d.o.o., PRODUCTA d.o.o., PROJEKT GT D.O.O., PROJEKT, d.o.o., PROLAT Trebnje d.o.o., PROSTI d.o.o., **R** TIMOTEJ RAKUŠA S.P., RAGA, d.o.o., REAM d.o.o., REEF d.o.o., REM POWER SKUPINA d.o.o., RESALTA D.O.O., REVOZ d.d., RO PROJEKT d.o.o., ROBINI LINE d.o.o., RONA TRGOVINA d.o.o., RT-TRI d.o.o., **S** SAKSIDA D.O.O., Salesianer Miettex Peritek d.o.o., DS SVETILA, DOMEN SAJE S.P., SAM d.o.o. 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Tine Smuk s.p., TRIVAL ANTENE d.o.o., TSP ELEKTRONIKA, d.o.o., Ljubljana Polje, **U** UNIDIS d.o.o., Unilever Magyarorszáig Kft., podružnica Ljubljana, URMET d.o.o., URNI d.o.o., **V** VAGA, d.o.o., Valmor d.o.o., VARIKON d.o.o., VELOG, d.o.o., MARKO PAPLER S.P., VERIZON LJUBLJANA, D.O.O., VEZAVE d.o.o., VIBOR d.o.o., VILLAGER d.o.o., VIPAP VIDEM KRŠKO d.d., VIRS, d.o.o., VISIONECT D.O.O., VISOL d.o.o., VITATERM d.o.o., VORDIS D.O.O., VTH JOŽEF HACK S.P., VTZ d.o.o., **W** WIDEX TRADING d.o.o., Ljubljana, WINTERHALTER GASTRONOM d.o.o., WSL Refrigeration d.o.o., **X** XASTOR d.o.o. Kamnik, XPAND 3D d.o.o., **Z** URŠKA ŠKARLIN, S.P., ZASLON TELECOM d.o.o., ZVEN MA d.o.o., ZEOS d.o.o.

186 participants of the WBA management scheme

3 F FAVORIT ŽIGUR d.o.o., **A** ABB d.o.o., AC CENTER, ALEKSANDER CIGLARIČ s.p., ADD ProS d.o.o., ADIDAS d.o.o., ADVANT, d.o.o., AGROCENTER d.o.o., ALARM AUTOMATIKA d.o.o., ALMA ELECTRONIC d.o.o., ALTA PC BIRO d.o.o., APOLLONIA d.o.o., ARIS JABOLKO d.o.o., ARMSTRONG-KOBILŠEK d.o.o., AUDIO BM d.o.o., AVIDA d.o.o., AVTERA, d.o.o., AVTOELEKTRONIKA d.o.o., AVTOEHNA OPREMA d.o.o., **B** BALDER d.o.o., BARTEC VARNOST, d.o.o., Batemika d.o.o., BELMET MI d.o.o., Big Bang, d.o.o., BIODKORP d.o.o., BIROTEHNA d.o.o., BONAJO d.o.o., BRALKO d.o.o., Brodnik BR d.o.o., BRUNATA, d.o.o., BSH HIŠNI APARATI, d.o.o., **C** C & A d.o.o., CARL ZEISS d.o.o., CATENA, d.o.o., CEMBOS d.o.o., COMSHOP d.o.o., CVETKO ARTNAK S.P., CWS-boco d.o.o., **Č** ČETRTRA POT, d.o.o., Kranj, **D** DAT-CON d.o.o., Decathlon Ljubljana, d.o.o., DIAFIT, d.o.o., DIGITECH, d.o.o., DIN-DIETMAR NOCKER SICHERHEITSTECHNIK d.o.o., DIPROS, d.o.o., DORIMPEX d.o.o., Ljubljana, DREVENŠEK & DREVENŠEK d.o.o., DSC d.o.o., DZS, d.d., **E** EDICOM IZVOZ-UVOZ, TRGOVINA IN STORITVE d.o.o. ŠENTJUR, ELBI, d.o.o., ELCI, Predvdor, d.o.o., ELECTRIC, BORO JAKIMOVSKI s.p., ELEKTRO ŠTUMPFL d.o.o., ELEKTRONABAVA d.o.o., ELEKTRO-PROJEKT PLUS d.o.o., ELLATRON, d.o.o., EMUNDIA d.o.o., ELTUS PLUS d.o.o., EMMA d.o.o., ENEL d.o.o., ENERGE d.o.o., ERICSSON d.o.o., ETRA d.o.o., ETT Lighting d.o.o., EUROM-DENIS-TOYS d.o.o. Ljubljana, EVENTUS, Novo mesto, d.o.o., **F** FIBERNET, d.o.o., Ljubljana, FMC d.o.o., FOKAB d.o.o., FOTO BESENIČAR d.o.o., FRIDRO d.o.o., **G** GE d.o.o., GEDER d.o.o., GENI SI d.o.o., GEOIZMERA d.o.o., GEOSERVIS, d.o.o., GORAZD d.o.o., GORENJE, d.d., GORENJE GTI, d.o.o., **H** H2N d.o.o., HALDER d.o.o., Horizont CLAIR d.o.o., **I** IMEDIA GSM d.o.o., INPOS, d.o.o., Celje, INTERMATIC d.o.o., INTERSPORT ISI, d.o.o., INTRA LIGHTING d.o.o., ISARIA, d.o.o., ISKRA MEHANIŽMI d.o.o., ISKRATEL, d.o.o., Kranj, ISTORE, d.o.o., ISTORE-X d.o.o., **J** JAVNA RAZSVETLJAVNA d.d., **K** KARCHER CENTER KUŠLJAN d.o.o., KEAS d.o.o., KITAJSKI CENTER d.o.o., KLEVI, d.o.o., KOMPAS Telekomunikacije, d.o.o., KON TIKI SOLAR d.o.o. Kamnik, KONUS KONEX d.o.o., KRKA d.d., Novo mesto, **L** LASTRA COMPANY, d.o.o., LEK d.d., LIVE, d.o.o., LOTRIČ Meroslovje d.o.o., LPKF LASER & ELECTRONICS d.o.o., **M** MAHLE Electric Drives Slovenija d.o.o., MAIS d.d., MAITIM d.o.o., MAKITA d.o.o., MAORI d.o.o., MAPOL, d.o.o., MARCHIOL d.o.o., MASTERPLAST d.o.o., MATHITECH d.o.o., MEDICOENGINEERING d.o.o., MEDIKOEL, d.o.o., MEDITRA d.o.o., MEFISTO d.o.o., MERCATOR, d.d., MERKUR trgovina, d.o.o., METAL MIKULIČ, d.o.o., Metalka Zastopstva SERVIS d.o.o., METALOPREMA

d.o.o., MICOM ELECTRONICS, d.o.o., MIKRO+POLO, d.o.o., MIKROPIS HOLDING, d.o.o., MIMOVRSSTE d.o.o., MINES TEAM d.o.o., MLADINSKA KNJIGA TRGOVINA d.o.o., MM Surgical d.o.o., MOBIL SERVIS, d.o.o., MOLLIER d.o.o. CELJE, MTD Electronics d.o.o., **N** NANO ELEKTRONIKA, d.o.o., NATIONAL INSTRUMENTS d.o.o., NIKO, d.o.o. Železniki, NUKLEARNA ELEKTRARNA KRŠKO d.o.o., **O** OPHTHALM d.o.o., **P** PALOMA d.o.o., PAYTEN d.o.o., PGC d.o.o., PIGO d.o.o., PIKTRONIK, d.o.o., PIVOVARNA LAŠKO UNION d.o.o., POSTIM d.o.o., PREALPI d.o.o., PRINTEC S.I. d.o.o., PRO, d.o.o., PRODENT Int. d.o.o., **R** TIMOTEJ RAKUŠA s.p., REVOZ d.d., RT-TRI d.o.o., **S** Salesianer Miettex Periteks d.o.o., SAM d.o.o. Domžale, Samsung GmbH, Podružnica v Ljubljani, SCHRACK TECHNIK d.o.o., SEKORTEL d.o.o., SEVER d.o.o., SLOGA TEAM d.o.o., SLORATIONAL d.o.o., SLUŠNI APARATI-WIDEX d.o.o., SMM d.o.o., SOFTNET d.o.o., SONAR, d.o.o., SPECTRUM BRANDS, d.o.o., **T** TDI d.o.o., TEAM TRADE d.o.o., TEHNOLOGIKA d.o.o., TERSUS d.o.o., TILT d.o.o., TOBO'S d.o.o., TOR-FM d.o.o., **U** URMET d.o.o., URNI d.o.o., **V** VARIKON d.o.o., VELOG, d.o.o., VERIZON LJUBLJANA, d.o.o., VEZAVE d.o.o., VILLAGER d.o.o., VIPAP VIDEM KRŠKO d.d., VIRS, d.o.o., Visionect d.o.o., **W** WIDEX TRADING d.o.o. Ljubljana, **X** XASTOR d.o.o. Kamnik, XPAND 3D d.o.o.

7 participants of the WCG management scheme

A ANTOLIN ŠTEINER TANJA s.p., **E** EMMA, d.o.o., Eurospin eko, d.o.o., **G** GREGOR PERNE s.p., **L** LUMADA d.o.o., **M** MERCATOR d.d., **R** REMAP, Reteče, d.o.o.

ZEOS d. o. o. is an authorised representative of 51 companies from abroad

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In compliance with the Decree on the environmental tax on the generation of waste electrical and electronic equipment and waste portable batteries and accumulators, the ZEOS company concluded contracts with producers of EEEE from outside of Slovenia to meet all their responsibilities under the Slovenian laws on their behalf.

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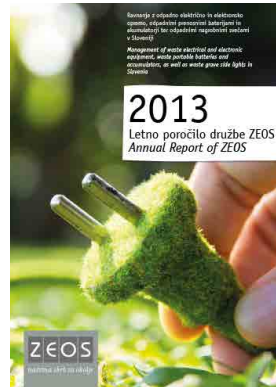
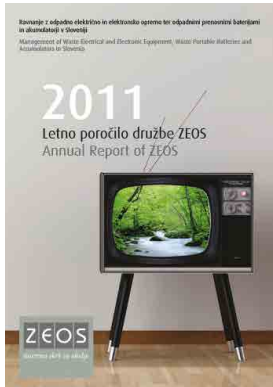
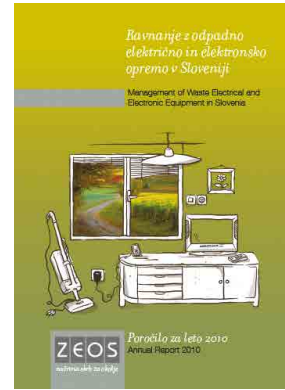
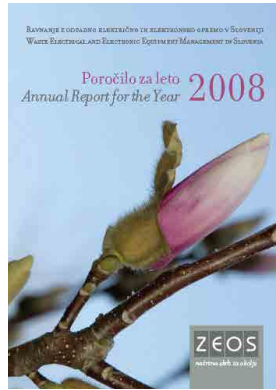
Tax ID number: 201756990004

Business registration number: 65-01-0492-12

Thank you!



We wish to express our gratitude to all who contributed to efficient and successful operation of our company. Without your help, our target would remain empty and our goals wouldn't be reached!



For more information on our work and growth in the previous years, please see our annual reports for 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017 and 2018.



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